

### New Mexico Economic Development Department

## Office of Strategy, Science & Technology

Science & Technology Business Startup Grant





### Use of Funds

• Grants are intended for expenses related to business development and commercialization

#### Focus areas:

• Aerospace, Biosciences, Cybersecurity, Intelligent Manufacturing, Sustainable and Green Energy



### Eligibility

- Headquartered in New Mexico
- For-profit science or technology company
- In good standing with the state
- Award focus areas: Aerospace, Biosciences, Cybersecurity, Intelligent Manufacturing, Sustainable and Green Energy

#### Award

- \$10,000 \$25,000
- Five awardees in FY22



### Eligible Funding Use

- Intellectual property assessment
- Patent filing
- Outside lab testing and validation
- Regulatory assessment and certifications
- Meeting with customers, partners, and investors
- Attending trade shows (no more than 10% of total awarded funds)
- Market research and data acquisition, etc.

#### Ineligible Funding Use

- Payroll expenses
- R&D
- Materials or supplies over \$100
- Alcohol, food, etc.
- Laboratory or business equipment



### Timeline

- August 14, 2023: Online application opens
- September 4, 2023: Applications due by 5:00 pm
- Eligible applications reviewed by the Technology Research Collaborative (TRC) Board
  - Selected applicants may be asked to give a brief presentation and interview with the TRC
- September 2023: Award decisions made
- Awarded projects must be completed by June 30, 2024



### Evaluation

- Proposal: Problem Statement, Unique Value Prop, Etc.
- Technology and market readiness/marketability
- Potential Risks/competitive landscape
- Financial Forecast
- Proposed use of funds
- Capacity or team expertise



### Awardees must:

- Receive payment on a cost-reimbursement basis
- Submit a State of New Mexico W-9, a final report, and any follow-on funding updates



### Past Awardees

- Hawk Spider Energy, FY 23
  - Renewable energy storage
- Hoonify Technologies, FY 23
  - High performance computing solutions
- Allerpops, FY 22
- T-Neuro Pharma, FY 22
- Pajarito Powder, FY 21



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### Jeff Hall Program Coordinator, Office of Strategy, Science & Technology

Nora Meyers Sackett Director, Office of Strategy, Science & Technology

Sara Gutierrez Deputy Director, Economic Development Division



## Questions?

# <u>Jeff.Hall@edd.nm.gov</u> 505-695-4033